

Aljex Broker News

Aljex provides hosted software for smart freight brokers and 3PLs.

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www.aljex.com

732-357-8700

A Transportation Pro Thanks Aljex

Bev Rogers White runs Motor Cargo Sales, Inc., an independent brokerage based in Annapolis, Md. Bev is a top-drawer professional and transportation industry veteran who recently wrote to Aljex. Here's what she had to say:

"Thank you for all of the assistance you have given me. The results have been extremely positive! **I love working with Aljex, it is a dispatchers best friend!** I have worked with at least six other dispatch systems and none come close to the Aljex system. I love the extras too -- create a BOL, send a clean quote, smart search, note discrepancies with deliveries.

Motor Cargo Sales, Inc.

"I know you will continue to improve your product, but don't change it too much! Aljex is great the way it is, and it is the dispatch system of my choice."

The feeling is mutual, Bev. We like working with smart professionals like you.

Count 'Em, 18 Aljex Upgrades

Aljex has announced 18 upgrades to its Internet-hosted software. All are available to Aljex customers at no additional charge. Improvements range from **better formatting** for smart phones and other small screens, to more and **easier reports**, to **quick search** options for loads and available equipment.

"You tell us what you need, what will make your life easier and your business more efficient," said Tom Heine, Aljex CEO. "**We listen and then upgrade the system.**"

Not all upgrades involve new functions, Tom explained. Some offer easier, more intuitive ways to get things done, such as new paths to existing information.

"For example, documents (scanned or uploaded images) can now be viewed from within the customer file and carrier file or from the view customer or carrier features. The drop down box for documentation identifies the file names and reveals how many files have been stored for each category," Heine said.

In Aljex, **information is where you need it to be.**

Aljex Goes Mobile

Soon you can use Aljex from your cell



phone. How often have you suddenly remembered something hours and miles from being able to do anything about it? Not any more. With Aljex Mobile, you'll

be able to access and use Aljex from a beach chair on St. Kitt's, from a cozy ski lodge in Gstaad, from the back seat of a taxi careening toward LAX -- from virtually anywhere. **Your business can always be as close as your mobile phone.** We are currently beta-testing Aljex Mobile on Android-based phones. Stay tuned for wide availability and for more mobile phone announcements.

"Perfect solution once again!"

"You are way ahead of us!! Thanks."

— David Kraitzick
Eagle Transportation
Director of Sales & Marketing
Hattiesburg, MS


Call for a free demo (732) 357-8700
www.aljex.com sales@aljex.com

Training: Not Just for Newbies

Aljex upgrades are covered in our web-based training classes, which are easy to sign up for and attend. You watch on the web, listen on the phone, and ask questions as if you were in a traditional classroom. You can even throw spitballs. It's okay with us.

"The point," said Aljex CEO Tom Heine, "is that **you will learn something useful, something that will save time and money** -- even if you've been using Aljex for years."

The reason: Aljex just keeps getting better. We're always adding and tweaking.

Check the schedule at www.aljex.com/training.php

You should also see what's available among our **many training videos**. You can view them at your convenience at www.aljex.com/aljexvideos.php.

Be Ready for CSA 2010



CSA 2010 applies primarily to carriers. But even if you're a broker or non-asset-based 3PL, **it could impact you**. That's because truck accident attorneys sue everyone they can, including the driver, the carrier, and in some cases the broker that booked the load. If that turns out to be you, you'll have to prove you selected the carrier with safety in mind, that you checked its insurance and status and safety rating. Safety information will be available through CSA 2010.

To give you a leg up, Aljex will include 2010 ratings (called BASICs for Behavior Analysis and Safety Improvement Categories). You will be able to **check that data whenever you assign a carrier to a load**. CSA 2010 access will be an Aljex option that you can turn on at your pleasure.

Questions? Call Robyn or Michelle at Aljex: 732-357-8700